

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

70641

Agenda Number

25.

Meeting Date:

May 18, 2017

Department:

Purchasing

Subject

Authorize negotiation and execution of four 24-month contracts with ABESCAPE GROUP LLC; GREAT WESTERN MANAGED SERVICES CORPORATION (WBE); GREATER TEXAS LANDSCAPE, INC.; and PAMPERED LAWNS, AUSTIN, INC., to provide grounds maintenance for medians, orphan properties, ponds and creeks, rights of way, and urban trails, in a total estimated amount of \$4,050,000, with three 12-month extension options for a total estimated amount of \$2,025,000 per extension option, for a total contract amount not to exceed \$10,125,000, divided among the contractors.

Amount and Source of Funding

Funding in the amount of \$843,750 is available in the Fiscal Year 2016-2017 Operating Budget of various City departments. Funding for the remaining 19 months of the original contract period and extension options are contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is not required.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) SMB0202 for these services on January 16, 2017 and it closed on February 14, 2017 with four offers received. The recommended offers are the best evaluated offers submitted by responsible offerors. Additional information on the solicitation is included below the line. Two of the recommended offerors are the current providers for these services.

Prior Council Action:



For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Jonathan Dalchau at 512-974-2938 or Jonathan.Dalchau@austintexas.gov

Boards and Commission

May 10, 2017 – Recommended by the Water and Wastewater Commission on an 8-0 vote with Commissioner Ho abstaining and Commissioners Kellough and Michel absent.

Action:	
Related Items:	
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.
Additional Backup Information	
<p>These contracts will provide grounds maintenance services for over 585 acres of City medians, orphan properties, ponds and creeks, right of ways, and urban trails supported by Austin Code, Austin Water, Public Works, and the Watershed Protection Departments. The contractors performing maintenance on medians, ponds and creeks, right of ways and urban trails will provide the labor, equipment, and supervision for routine grass mowing and edging. The contractor performing services for orphan properties and right of ways will provide for the clearing of illegal dump sites, mowing of high vegetation areas, and removal of debris on neglected private properties or where an owner cannot be identified through the Austin Code Department in response to citizen requests concerning City code violations on private and public properties.</p> <p>The City intends to reduce green-house gas emissions by promoting the use of clean-burning and alternative fuel powered equipment. The City's Climate Protection team included emissions reduction guidelines within the scope of work which included the use of alternative fuels instead of gasoline in the large engine lawn equipment. Carbon emissions will be reduced by approximately 20-40% when compared to gasoline emissions.</p> <p>These contracts will replace existing contracts, which start expiring on August 2, 2017. For Austin Code and Public Works Departments, the existing contracts were executed as short-term emergency replacement contracts to provide coverage to a previously issued contract that was terminated for default. For the Watershed Protection Department, the existing contractors have limited capacity to provide additional services to properties. The requested authorization amounts for this contract were determined using departmental estimates, historical spend, and allowing for a small annual increase due to additional properties and trails acquired by the City.</p> <p>An evaluation team with expertise in these areas evaluated the offers and scored the contractors based on experience and qualifications, staffing plan, equipment, proposed cost, and local business presence.</p> <p>This request allows for the development of a contract with the qualified offerors that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offerors, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.</p> <p>If Council does not approve this contract, the City departments will not be able to maintain the 585 acres of City properties, ponds, and creeks, right of ways, and urban trails. The City departments do not have the capacity necessary to mow and maintain these grounds throughout the City.</p> <p>A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: Solicitation Documents.</p>	
<div style="border: 1px solid black; padding: 5px;"> ABESCAPE GROUP LLC, GREAT WESTERN MANAGED SERVICES CORPORATION (WBE), GREATER TEXAS LANDSCAPE, INC., and PAMPERED LAWNs, AUSTIN, INC. </div>	

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 4,050,000	n/a	n/a
Extension Option 1	12	\$ 2,025,000	n/a	n/a
Extension Option 2	12	\$ 2,025,000	n/a	n/a
Extension Option 3	12	\$ 2,025,000	n/a	n/a
TOTAL	60	\$ 10,125,000	\$ -	\$ -